



MARINE INSURANCE CLUB

Suite B, 29/F., 633 King's Road, Quarry Bay, Hong Kong

3rd October, 2022

TO: All MIC Members & Friends,

Seminar - “The Elements of Adequate and Suitable Marine Insurance Arrangement”

We are pleased to invite you to attend a seminar organized by Marine Insurance Club. The seminar is one of the Hong Kong Maritime Week 2022 activities. The details of which are as follows:

Date:	24th November 2022 (Thursday)
Time:	18:30-20:00(HKT)
Venue:	United Conference Centre 10/F., United Centre, 95 Queensway, Admiralty, Hong Kong
Medium:	Cantonese/Mandarin supplement by English
Fee:	FREE OF CHARGE for members & non-members
Dress Code:	Business Attire
Registration:	Please advise us your attendance by clicking: https://forms.gle/VTd6GNKKNgKAG1eQ6 (*Registration ends on 21st Nov 2022) Acceptance will be on first come first served basis. The venue capacity is 60 seats. MIC will provide Zoom link to members and friends who registered after the venue is full.



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Marine insurance is a risk transfer instrument and a tool to protect valuable assets of the shipowners – ships. However, it is not an easy task to effect adequate insurance cover for ship and to arrange suitable insurance products for shipowners. This seminar will look into important elements that require thorough considerations during insurance arrangement processes. Experienced marine insurance practitioners will share their knowledge and experience at the seminar. Colleagues and friends from the maritime industry as well as tertiary students who are interested to the industry are welcome to join.

Marine Insurance Club is delighted to invite experienced marine professionals to share their knowledge and practical experiences on marine insurance arrangement. Speaker biographies are as below:

Speaker Biographies

Mr. Lawrence Lau, Link Insurance Services Limited

Lawrence is the Managing Director of Link Insurance Services Ltd. He is a veteran in Marine Insurance having worked as an Insurance Company Claims Handler, Average Adjuster, P & I Club, Underwriter and since 1991 as a Marine Insurance Broker.

Mr. Derek Shum, Willis Hong Kong Ltd.

Derek is currently working at WTW Hong Kong (following a rebranding from formerly Willis Towers Watson in Jan 2022) as Director, Marine and has around 7 years of industry experience in claims and broking. At WTW, Derek not only performs day-to-day client servicing, his main responsibilities also include Marketing, Risk Consulting, Negotiation and Placement of all lines of marine insurances i.e. Hull & Machinery, IV, War, P&I, Marine liabilities, Pleasure Craft, Loss of Hire etc.

Derek accumulated a breath of experience from working in some of the major maritime law firms and broking firms during his studies, and graduated from University of Birmingham with a Bachelor degree of Law LLB. Prior to joining WTW in 2020, Derek worked in one of the International Group P&I Clubs as Claims Manager and was responsible for handling P&I and FD&D claims for the Asian Members, including but not limited to cargo claims, personal injury, collision, wreck removal, damage to fixed and floating objects i.e. Terminal and Floating Docks, pollution cases, as well as FD&D cases.

Derek is serving as one of the Executive Committee members of The Marine Insurance Club.



Mr. Eddie Au, Marsh Hong Kong

Eddie, currently is working in Marsh (HK) Ltd.'s Marine Practice Cargo Team in the capacity of Assistant Vice President, after the acquisition of Jardine Lloyd Thompson Ltd by Marsh on 1 Apr 2019 and the acquisition of Lambert Brothers Insurance Brokers Ltd by Jardine Lloyd Thompson Ltd on 1 Jan 2014.

Eddie joined the insurance broking field on 7 Oct 2013 after his 10 years' logistics/freight forwarding working experience and is now mainly responsible for Marine Cargo, Freight Forwarder Liability, Stock Throughput, Fine Art and related insurance broking works. Eddie has experience in handling claims of these areas also. Till now, Eddie has gained almost 10 years' experience in the Marine Cargo Broking Field.

With regards to his 10 years' Logistics/Forwarding experience before, Eddie has come across majority of forwarding jobs including all kinds of freight arrangements like air/ocean/road, agency management, management report preparation for assisting Management Level of those critical business decision. During the last few years in the Forwarding Field, Eddie spent much of his time in dealing with those forwarder liability related claims and policy renewal. Eddie got sound and comprehensive knowledge and experience in logistics/forwarding areas.

Eddie also gained 10 years' working experience in banking industry when he came out to work after studies. Both banking and logistics experience is very fruitful to Eddie for his current broking career.

Eddie possesses Higher Diploma, Bachelor (Honor Degree) & Master in Intl Shipping, Supply Chain & Logistics Fields while a Diploma in Legal Studies from HKU SPACE also.

For enquiries, please contact marine.insurance.club@gmail.com or you may call the following executive committees:

Mr. Jason Tam Tel: (852) 9441-8264

Ms. Vincci Choi Tel: (852) 9512-3523

Mr. Nathan Ho Tel: (852) 9472-3826

We look forward seeing you there!

Best Regards,

MARINE INSURANCE CLUB